

# **FACT SHEET**

The Economic Value of College of Western Idaho | December 2017

College of Western Idaho (CWI) creates a significant positive impact on the business community and generates a return on investment to its major stakeholder groups—students, taxpayers, and society. Using a two-pronged approach that involves an economic impact analysis and an investment analysis, this study calculates the benefits received by each of these groups. Results of the analysis reflect fiscal year (FY) 2015-16.

#### IMPACTS CREATED BY CWI IN FY 2015-16

ADDED INCOME	JOBS
\$39.1 million	1,370
Operations spending impact	
\$18.7 million	356
Student spending impact	
\$44.3 million	731
Alumni impact	
\$102.1 million	2,457
Total impact	

#### **IMPACT ON BUSINESS COMMUNITY**

During the analysis year, CWI and its students added \$102.1 million in income to the CWI Service Area economy, approximately equal to 0.3% of the region's total gross regional product (GRP). By comparison, this impact from the college is nearly as large as the entire Mining industry. The economic impacts of CWI break down as follows:

#### Operations spending impact

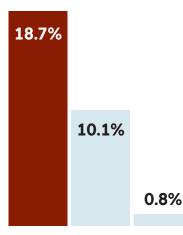
- CWI employed 1,218 full-time and part-time employees in FY 2015-16. Payroll amounted to \$31.5 million, much of which was spent in the CWI Service Area to purchase groceries, clothing, and other household goods and services. The college spent another \$28.8 million to support its day-to-day operations.
- The net impact of college payroll and expenses in the CWI Service Area during the analysis year was approximately \$39.1 million in income.

#### Student spending impact

- Around 6% of students attending CWI originated from outside the region.
  Some of these students relocated to the CWI Service Area. In addition, a
  number of students would have left the region if not for CWI. These relocated
  and retained students spent money on groceries, transportation, rent, and so
  on at regional businesses.
- The expenditures of relocated and retained students during the analysis year added approximately **\$18.7 million** in income to the CWI Service Area economy.



#### STUDENT RATE OF RETURN



Average Sto Annual Return for CWI Students

Stock Market 30-year Average Annual Return\*

Enterest
Earned on
Savings
Account
(National Rate
Cap)\*\*

- \* Forbes' S&P 500, 1987-2016.
- \*\* FDIC.gov, 7-2017.

### For every \$1 spent by...

#### **STUDENTS**

\$5.60

Gained in lifetime earnings for STUDENTS

#### **TAXPAYERS**

\$7.30

Gained in added taxes and public sector savings for TAXPAYERS

#### **SOCIETY**

\$16.50

Gained in added state revenue and social savings for SOCIETY

#### Alumni impact

- Over the years, students have studied at CWI and entered or re-entered the workforce with newly-acquired skills. Today, thousands of these former students are employed in the CWI Service Area.
- The accumulated contribution of former students currently employed in the regional workforce amounted to \$44.3 million in added income during the analysis year.

## RETURN ON INVESTMENT TO STUDENTS, TAXPAYERS, AND SOCIETY

#### Student perspective

- CWI's FY 2015-16 students paid a total present value of \$23.2 million to cover the cost of tuition, fees, supplies, and interest on student loans. They also forwent \$52.7 million in money that they would have earned had they been working instead of learning.
- In return for the monies invested in the college, students will receive a present value of \$423.4 million in increased earnings over their working lives. This translates to a return of \$5.60 in higher future earnings for every \$1 that students invest in their education. The average annual return for students is 18.7%.

#### **Taxpayer perspective**

- In FY 2015-16, state and local taxpayers in Idaho paid \$26.7 million to support the
  operations of CWI. The net present value of the added tax revenue stemming
  from the students' higher lifetime earnings and the increased output of
  businesses amounts to \$182.4 million in benefits to taxpayers. Savings to the
  public sector add another \$12.3 million in benefits due to a reduced demand
  for government-funded services in Idaho.
- Dividing benefits to taxpayers by the associated costs yields a **7.3** benefit-cost ratio, i.e., every \$1 in costs returns \$7.30 in benefits. The average annual return on investment for taxpayers is **15.8%**.

#### Social perspective

- The economic base in Idaho will grow by \$1.9 billion over the course of the students' working lives. Society will also benefit from \$41 million in present value social savings related to reduced crime, lower unemployment, and increased health and well-being across the state.
- For every dollar that society spent on CWI FY 2015-16 educations, society will
  receive a cumulative value of \$16.50 in benefits, for as long as the FY 2015-16
  student population at CWI remains active in the state workforce.

